

# Economic Value of a Marginal Increase in Pregnancy Rate in Dairy Cattle

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# Introduction

- 21-day pregnancy rate ( $\# \text{ pregnant} / \# \text{ eligible for pregnancy in 21-day period}$ ) remains major measure of reproductive efficiency in dairy herds.
- Few recent studies reported economic value of marginal change in pregnancy rate.
- Objective: Estimate economic value of a marginal increase in 21-day pregnancy rate.

# Determinants of Value of Pregnancy Rate

- Biological
  - Milk production, feed intake, service rate, probability of conception, abortion, involuntary culling, ...
- Prices
  - Heifers, cull cows, calves, milk, feed, labor, ...
- Management
  - Start and stop breeding policy, voluntary culling policy, availability of heifers, ...

# Methodology

- Define discrete cow states (28,620), combination of:
  - Level of milk yield (1 - 15), Lactation number (1 - 12), Month after calving (1 - 24), Month pregnant (0, 1 - 9)
- Each cow state has own revenues, costs, transition probabilities to other states
- Determine best (breeding and) replacement decision for each cow state (affect transition probabilities)
  - Solve by dynamic programming (DP)
- Calculate herd statistics based on performance and decision for each cow state, weighted by probability
  - Markov chain
- DairyVIP model: <http://dairy.ifas.ufl.edu/tools>

# Some Key Assumptions

Minimum VWP: 2 months

Service rate: 43%

Prob. concept.: 40% reduces to 26% late in lactation

Prob. fetal loss: 8%

Cost / breeding: \$15

Heifer price: \$1600

Cull price: \$0.74/kg

Milk price: \$0.31/kg

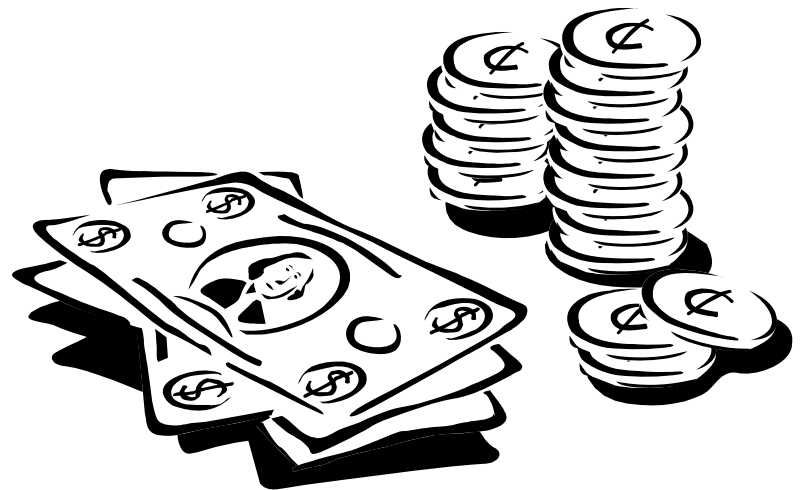
Feed cost, wet: \$0.20/kg DM

Lactation curves



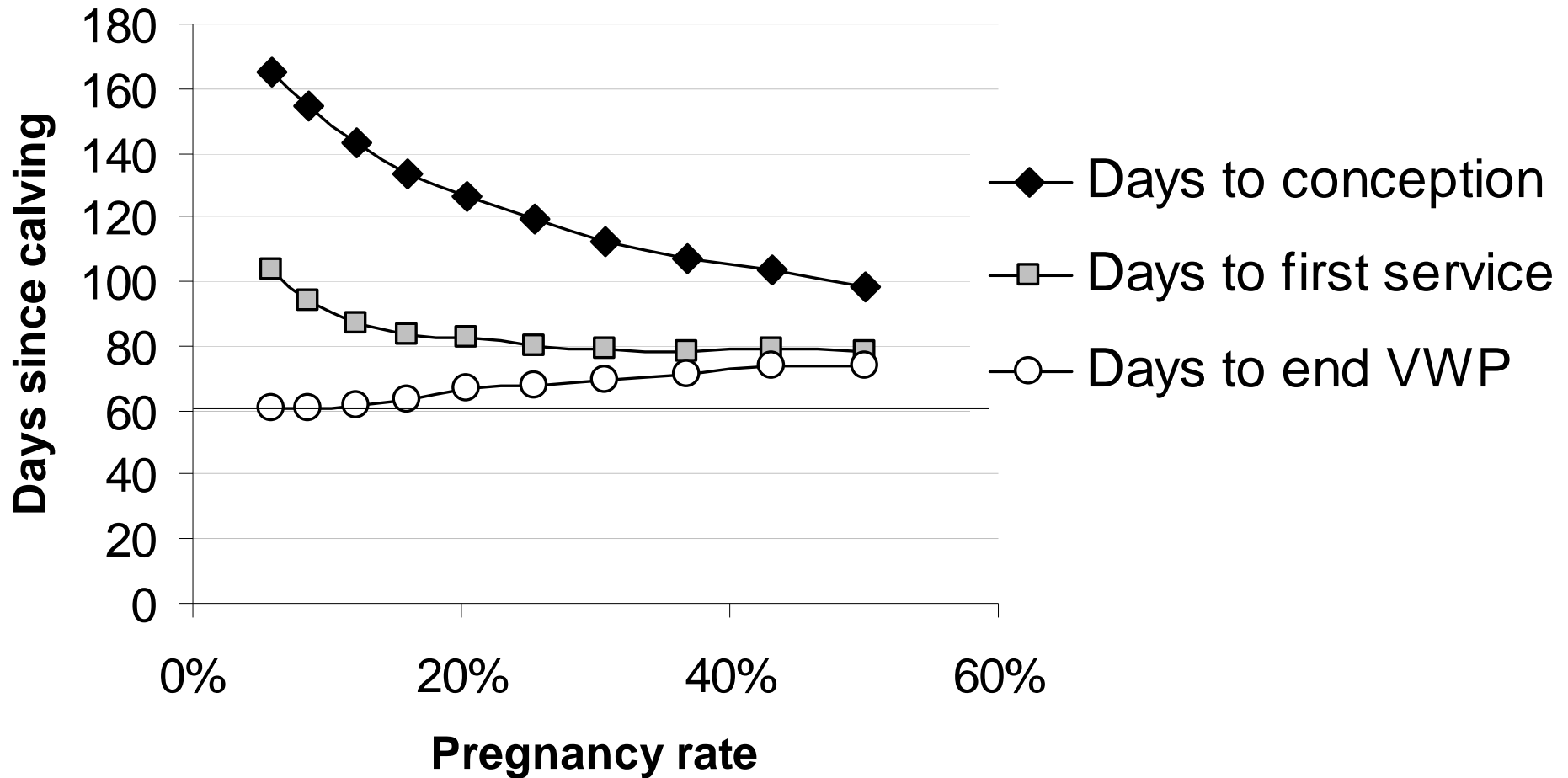
# Design

- Increase **service rate** and **probability of conception** similarly, from -15% to +30% with increments of 5%, to increase probability of pregnancy (pregnancy rate) and observe profit / slot / year.



# Change in Days to "X"

## Default assumptions



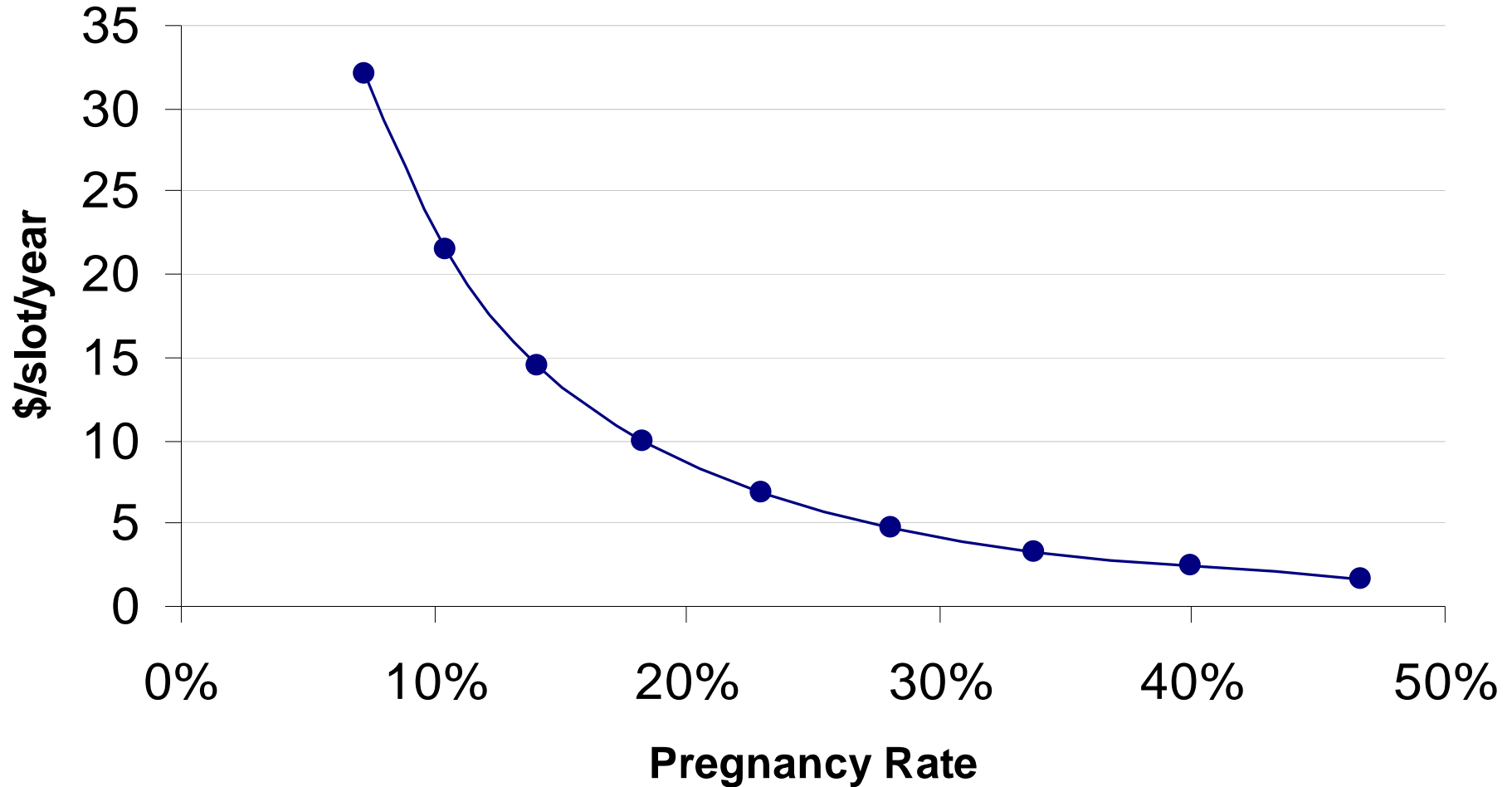
## per slot / year

	plan A	plan B	plan B - A		plan A	plan B	plan B - A
milk sales	3544	3549	5	days to end VWP	63	66	3
cow sales	123	107	-16	days to first service	83	82	-1
calf sales	210	212	2	days to conception	134	127	-7
<b>total revenue</b>	<b>3877</b>	<b>3868</b>	<b>-9</b>	days to last service	249	228	-20
feed cost	1572	1573	1	calving interval (mo)	13.4	13.2	-0.2
breeding supply cost	34	32	-2	open days	157	143	-13
heifer purchase cost	563	514	-50	pregnancy rate	16%	20%	4%
veterinary cost	81	82	1	value of new pregnancy	263	209	-53
inv. culling loss	0	0	0	cost of pregnancy loss	541	511	-31
variable labor cost	417	415	-2	breeding cost / preg	40	35	-5
variable other cost	365	365	0	cost of extra day open	1.45	1.44	-0.01
fixed labor cost	0	0	0	overall cull rate	35%	32%	-3%
fixed other cost	456	456	0	involuntary cull rate	16%	17%	1%
<b>total costs</b>	<b>3488</b>	<b>3436</b>	<b>-52</b>	voluntary cull rate	19%	15%	-4%
<b>total profit</b>	<b>389</b>	<b>433</b>	<b>44</b>	days in milk	222	221	-1
total fixed cost	456	456	0	value of cow	1202	1208	7
revenue - var. cost	845	889	44	cull price	349	332	-17
herd replacement costs	440	407	-33	dry cow feed cost / day	1.80	1.80	0.00
breeding cost	34	32	-2	lact. cow feed cost / day	4.64	4.67	0.03
milk yield	11431	11449	18	income over feed cost / day	5.40	5.42	0.01

Plan A: Default inputs

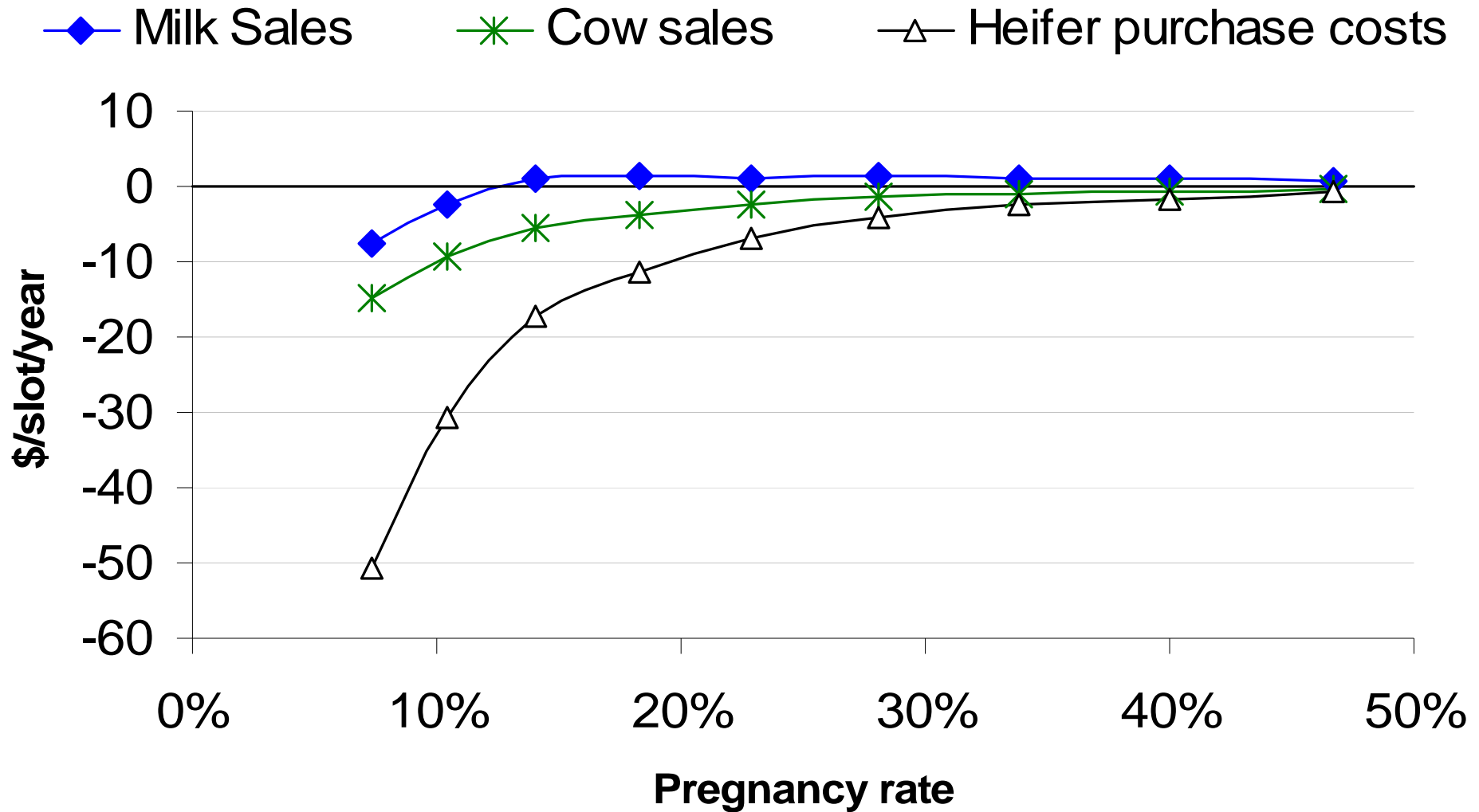
Plan B: Service rate +5%; Probability of Conception +5%

# Value of 1 Percentage Unit Increase in Pregnancy Rate



# Change in Sales and Costs

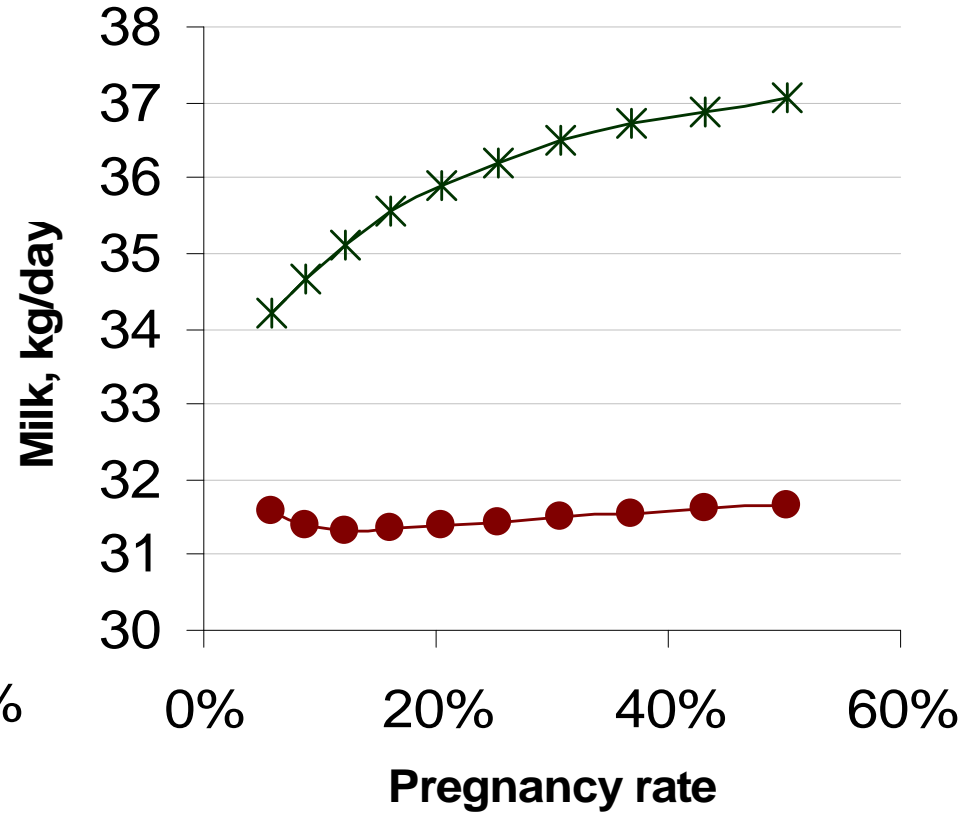
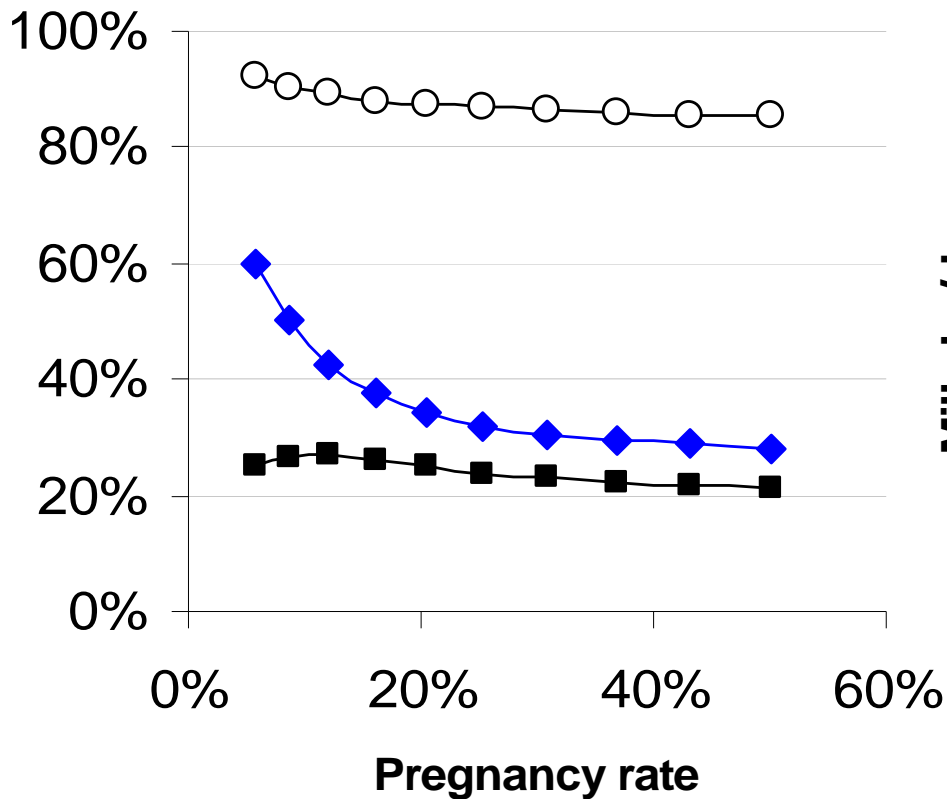
with a 1-percentage Unit Increase in Pregnancy Rate



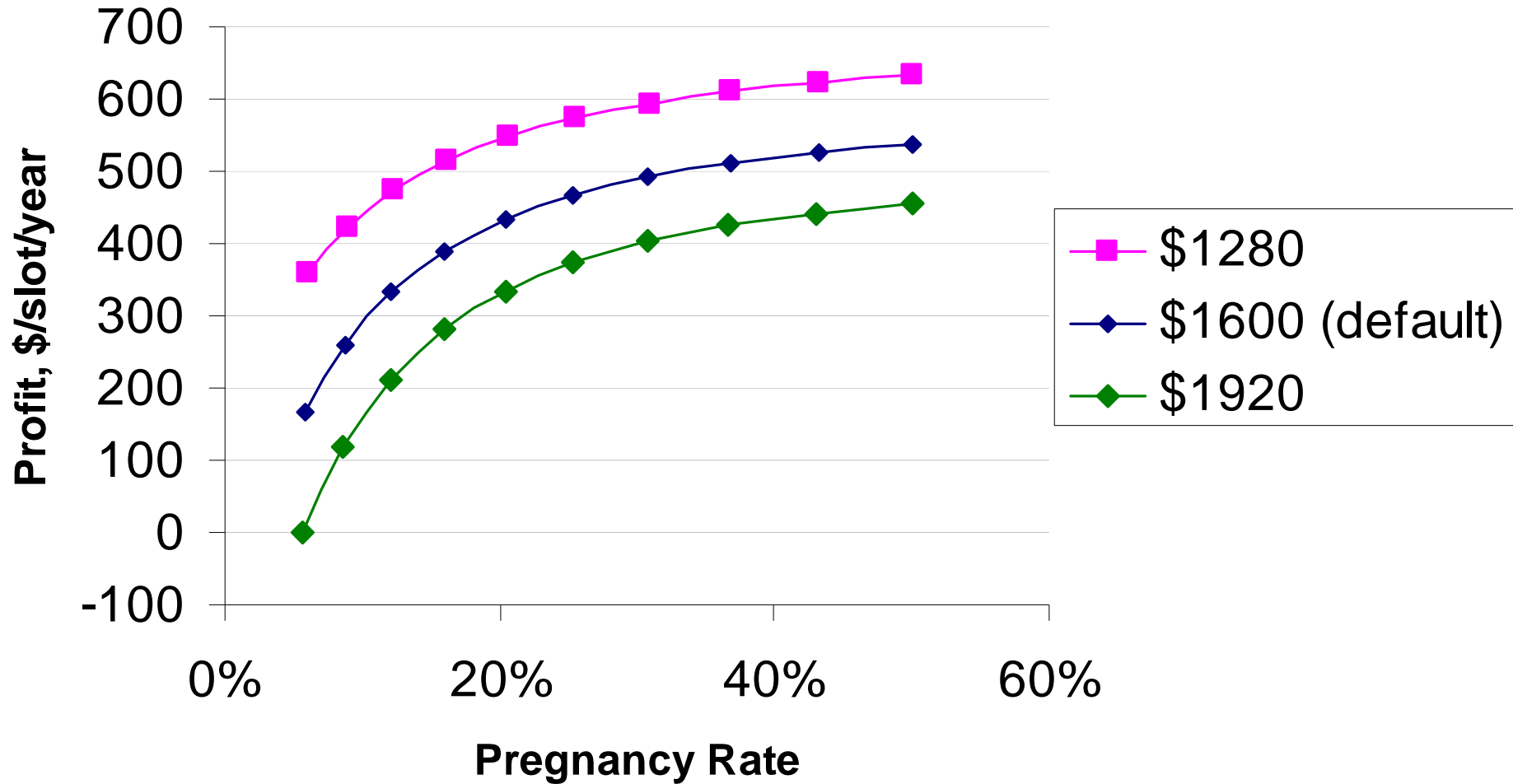
# Herd Structure & Milk Production

- % Milking
- ◆ % Lactation 1
- % Lactation 2

- \* Milking cows
- All cows

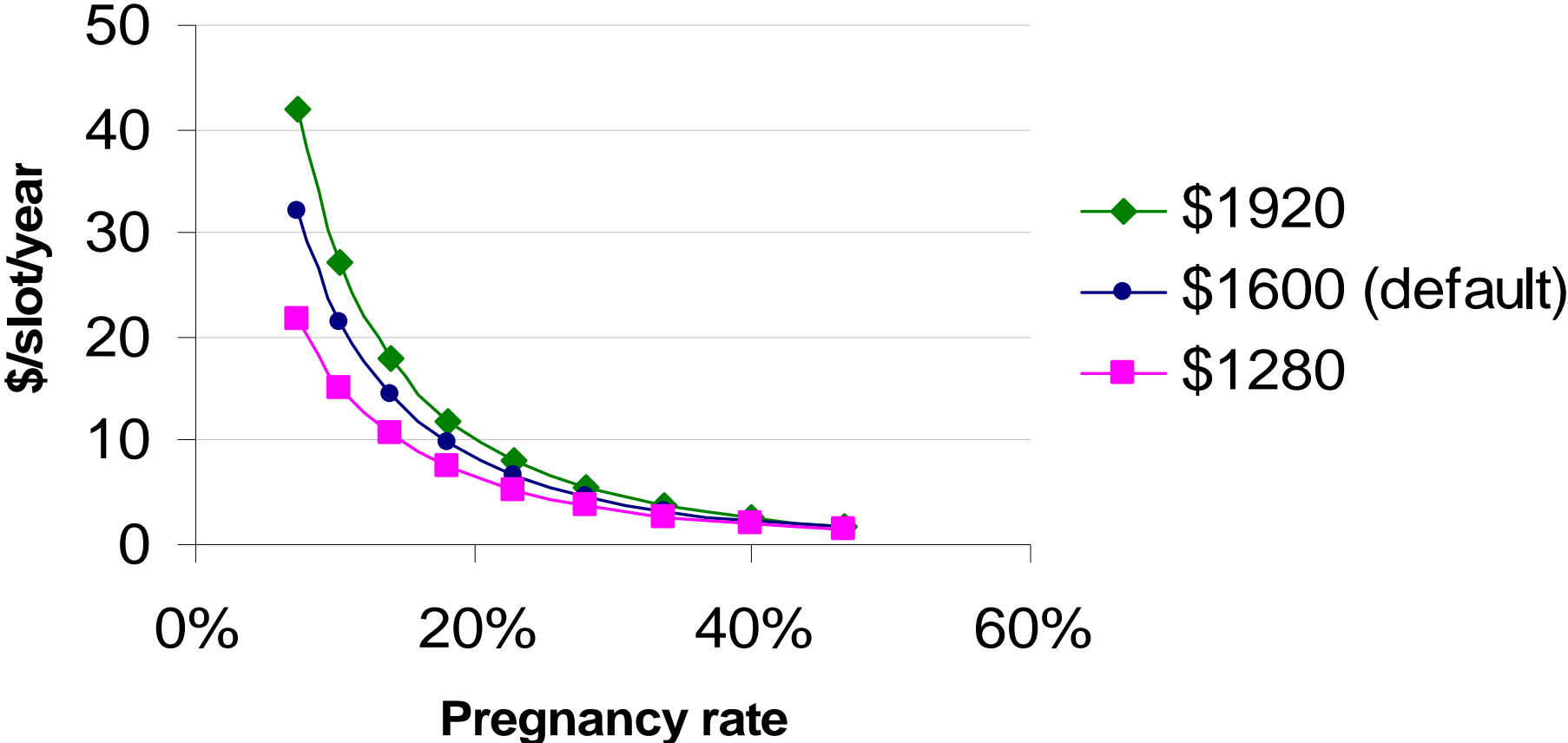


# Effect of Heifer Price



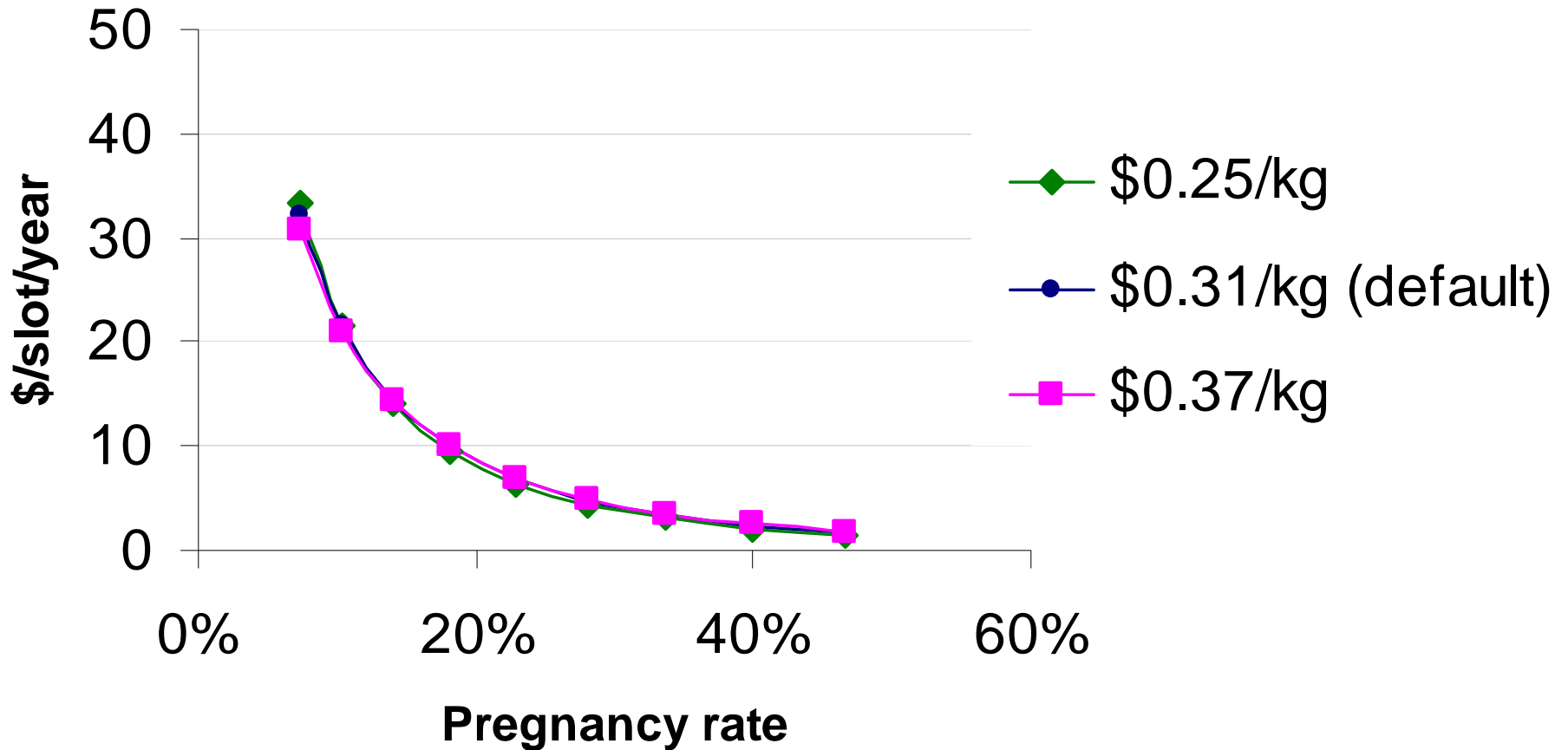
# Effect of Heifer Price

## Marginal Value of Pregnancy Rate



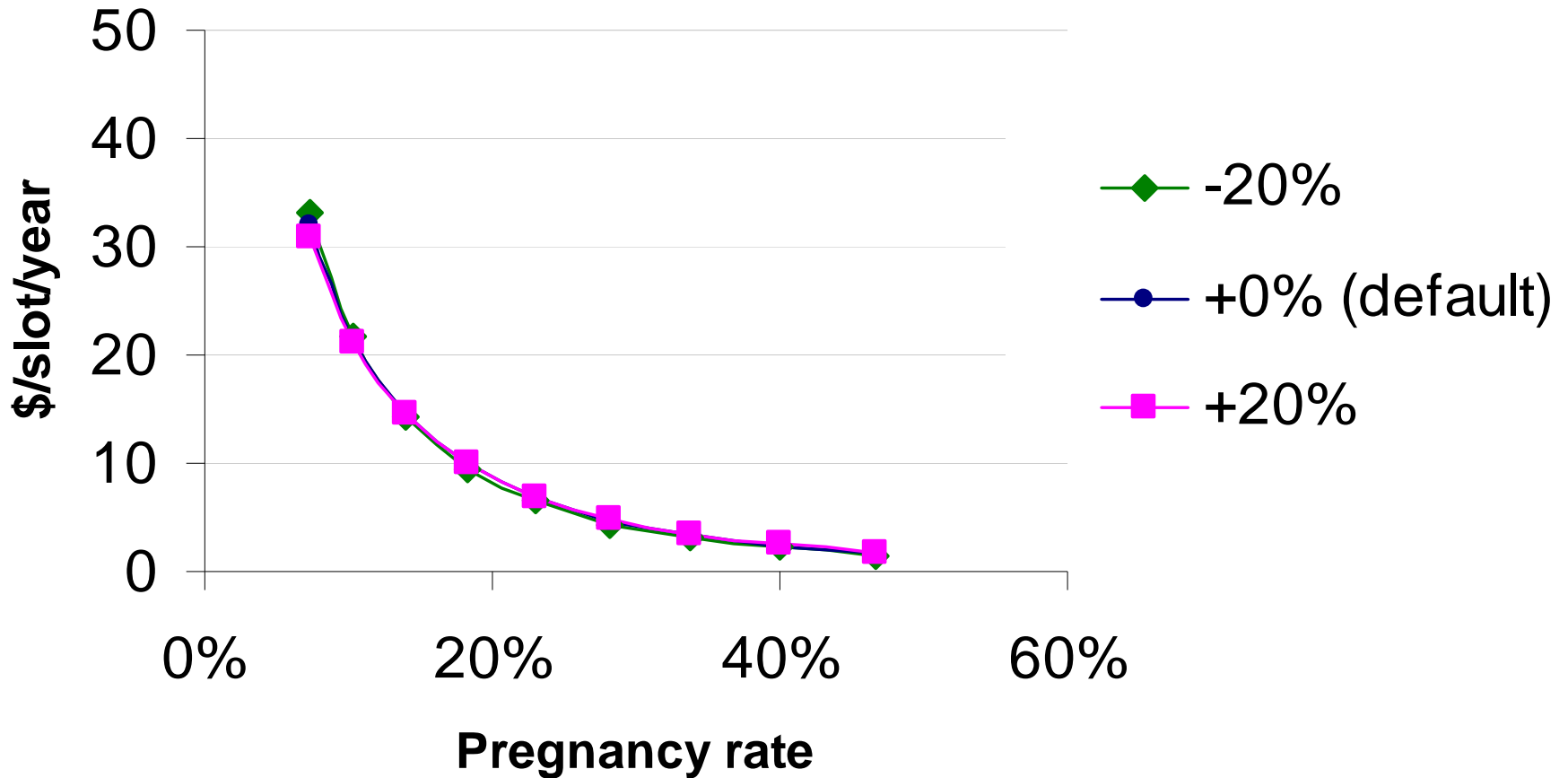
# Effect of Milk Price

## Marginal Value of Pregnancy Rate



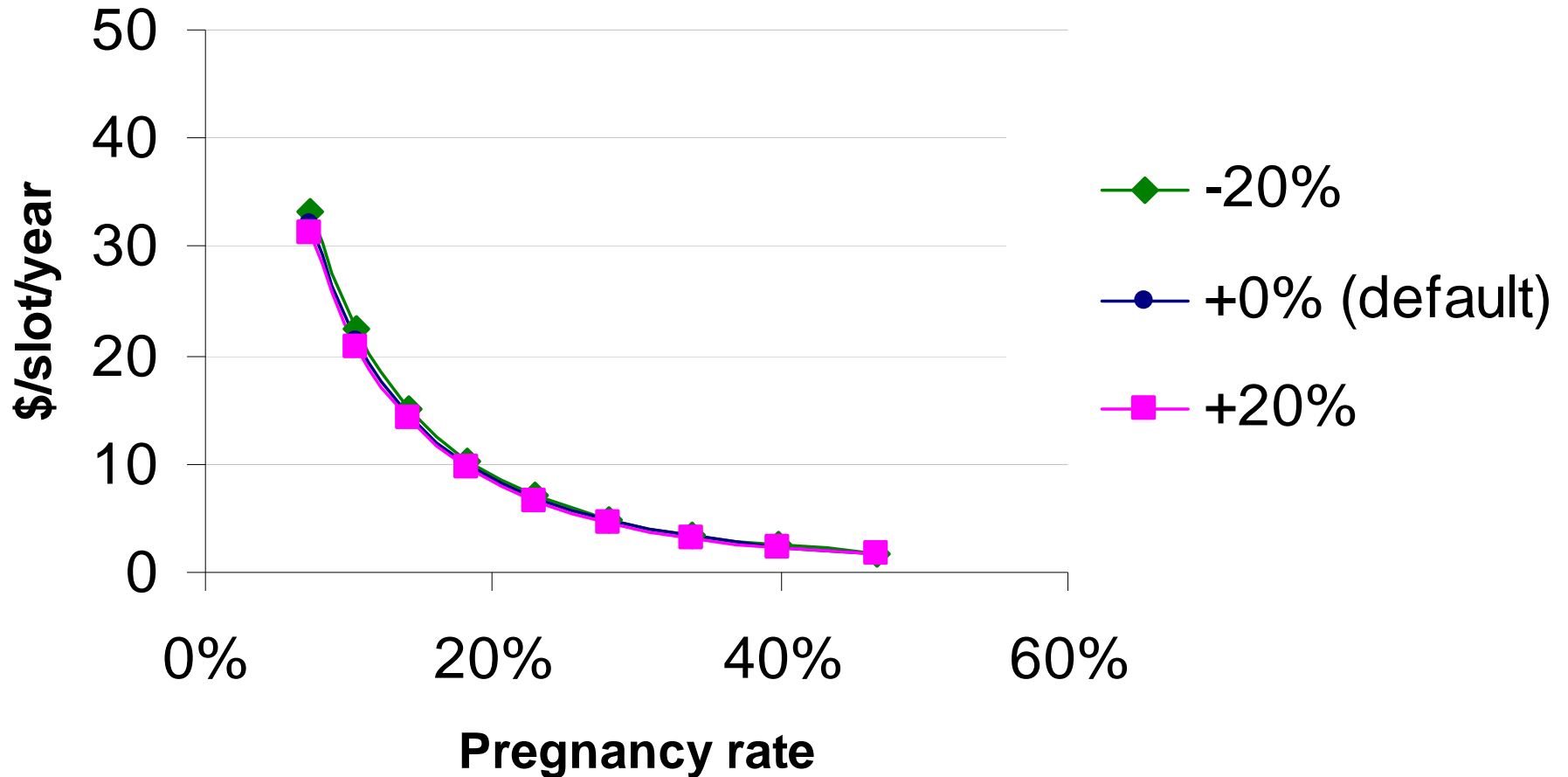
# Effect of Milk Yield

## Marginal Value of Pregnancy Rate



# Effect of Forced Culling

## Marginal Value of Pregnancy Rate



# Summary

1. Improving pregnancy rate is worth more when pregnancy rate is low.
2. Improving pregnancy rate is worth more with higher heifer prices, less forced culling.
3. Greater milk yield and higher milk prices increased value of marginal change in pregnancy rate only when pregnancy rate was greater than 14%.
4. Effects of other inputs not yet evaluated.

# *Thank You*



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